

COPPERHEAD

M E C H A N I C A L

Hiring the right contractor can make the difference between your HVAC project being an integral and effective part of your renovation project or a major nightmare which could in turn impact other components of your project. Common problems with contactors include:

- **Timelines:** over-commit themselves and can't finish your project on time
- **Subcontracting:** They sub-contract the entire job so do not have a vested interest.
- **Hidden Extras** They give you a price and then when they start the contract, call to tell you there are extra's on the project which were not in the price.
- **Poor Quality work.** Technicians do not arrive on time, do not respect your time and home and fail to deliver the quality of work they promised.

In order to help you with the selection of an appropriate contractor for your project, we have prepared the following list of items we recommend you consider BEFORE making your decision. The more prepared you are, the easier this will work. We have included a Table with specific questions you should be asking each contactor that you interview.

- Are you clear on the scope of work?
- What about mechanical drawings & do you need an Architect?
- What about City Permits?
- What renovation experience do you have?
- How will the HVAC component interface with the other parts of your renovation project?
- What about financing?
- Ensure any Proposal submitted by the Contractor is as detailed as possible so as to avoid surprises.
- Has the other contractor asked you what you really want in terms of efficiency and comfort. Do you sense that they have the technical expertise to make your project work

Questions for a home owner to ask a prospective HVAC contractor

Question	Contractor	Contractor	Contractor	Comments
Contractor name				
Date of visit				
Was the salesman punctual and courteous?				
How long has the contractor been in business?				
Does the contractor have a valid PH license as issued by the City they carry on business in (ask to see a copy – if they do not have them with them, this is a warning sign).				
Does the contractor have WSIB and appropriate insurance coverage? (ask to see a copies – if they do not have them with them, this is a warning sign).				

Are their technicians certified as either GI or G2 gas fitters?				
For products such as radiant floor, snow and ice melts, have your technicians been trained in these areas.				
Can you they provide you with three customer references for similar work you have done?				
Ask to see some photo's of your past jobs?				
Ask about the warranty terms.				
How many staff do you have?				
Can your contractor offer you a payment plan, which includes a deferral?				

If you have any questions regarding this form or any other of your heating needs, please call our office at (416) 421-2111 and we would be happy to assist you.